

Transportation & Logistics

Success & Challenges

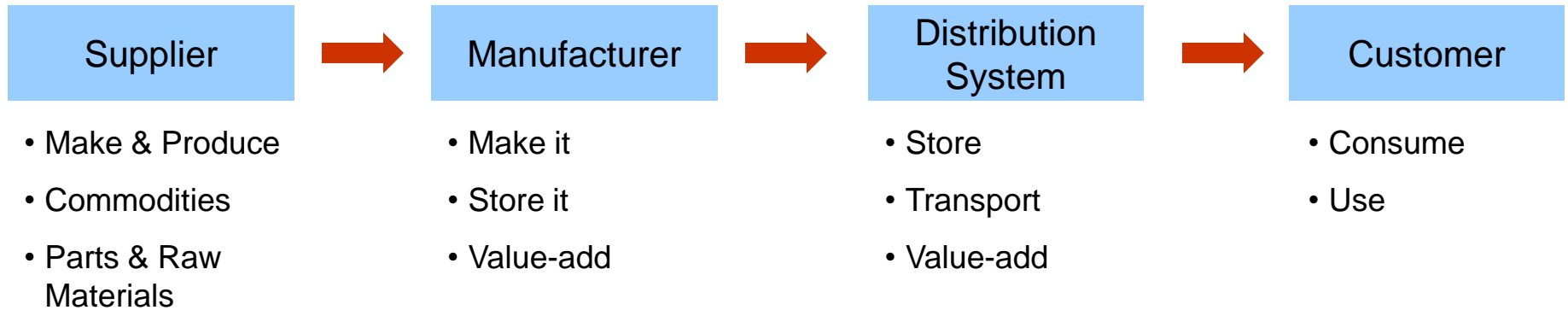
**Delivering Value to
Supply Chains**



May 31st, 2010

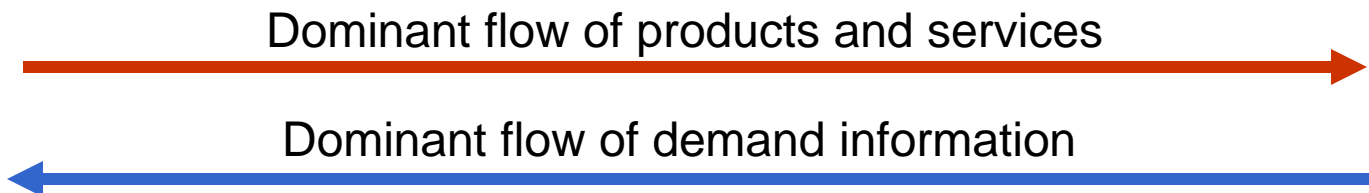
CANADIAN PACIFIC

Railways are key players in Supply Chains



Users: Producers / Manufacturers / Wholesalers / Retailers / Distributors

Service Providers: Carriers / Brokers & 3rd Parties / Facilities & Terminals / Warehousing / Ports



Canadian Pacific

Vision: To be the safest, most fluid railway in North America



Positioning for growth



A Edmonton: Intermodal,

B Industrial Heartland

C Regina

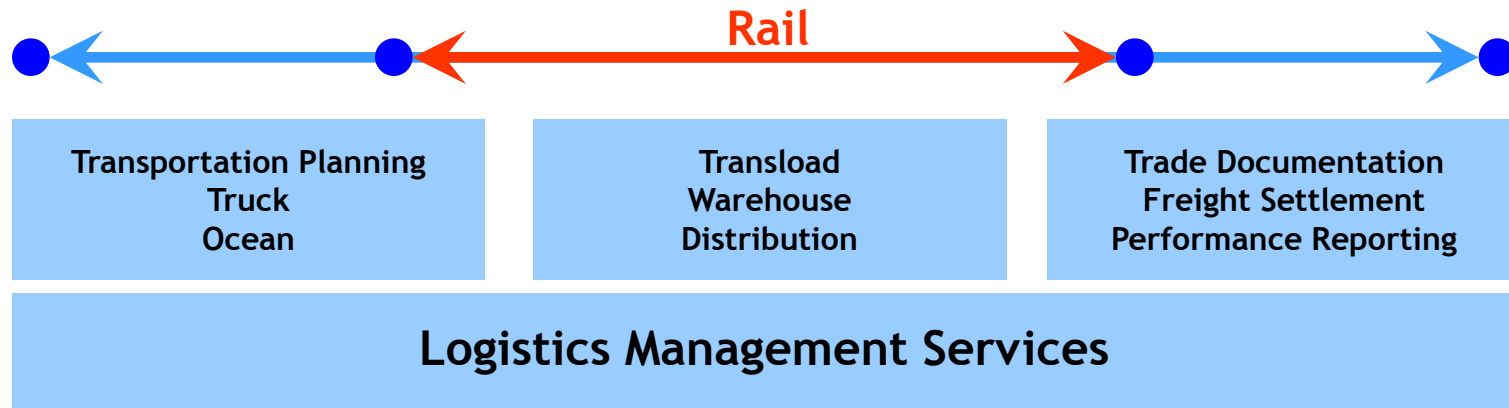
D Bakken Oil

E DM&E

F Marcellus Shale

G Les Cèdres Intermodal

CPLS - designing & delivering logistics solutions

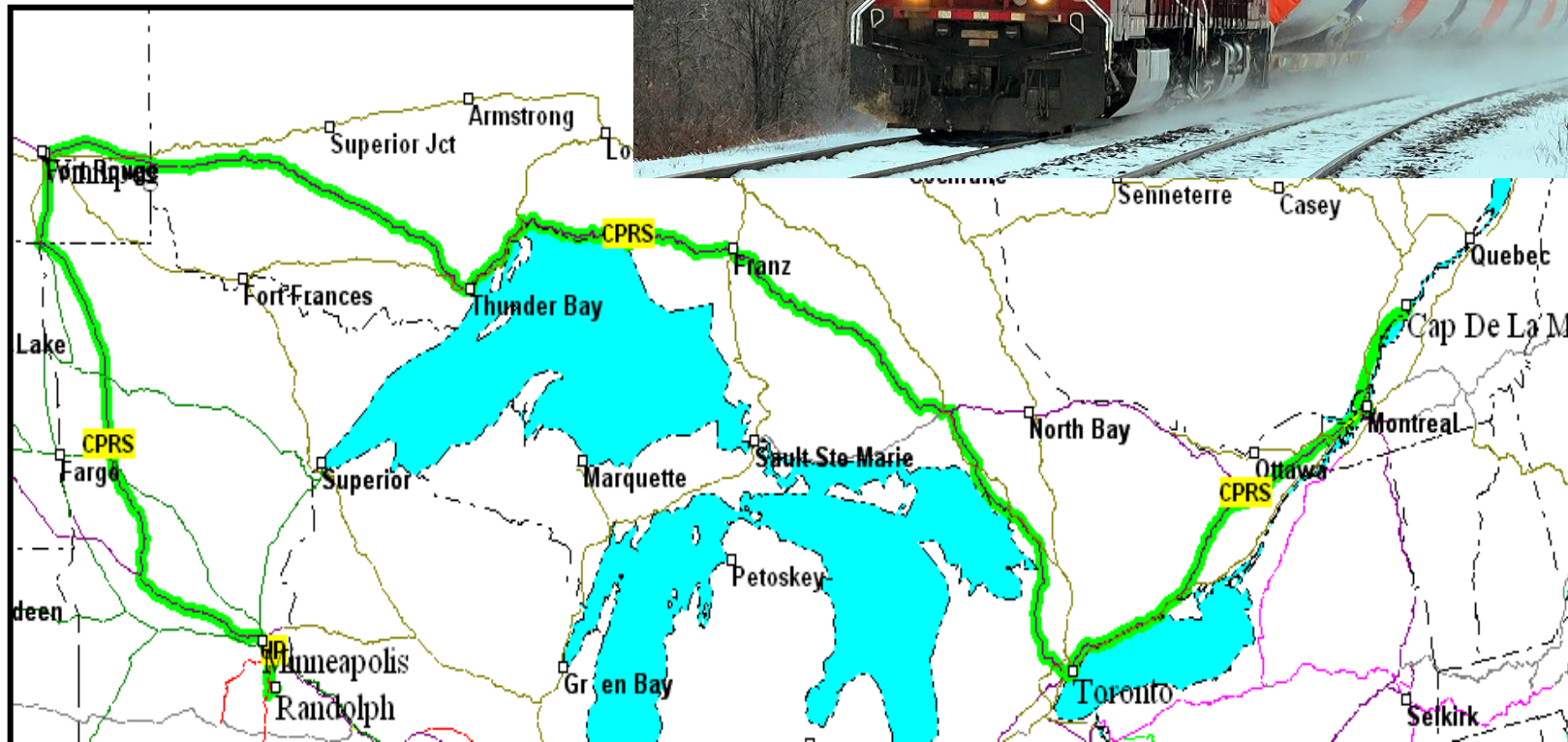


- Centered on land-based transportation
- Experts in managing shipments “end-to-end”
- Excellence in process and information management
- Customized solutions that leverage rail based services
- Diligence in working with and coordinating across various service providers
- Collaborating with customers to find and manage improvements

CPLS works with customers and service providers to develop comprehensive transportation & logistics solutions

Wind Towers - Unit Train

- QGRY-CP-UP
- 9 + Unit Trains
- 15' Wide
- 9 parties involved



Delivering Value to Supply Chains

- Develop network capabilities & connections to serve existing and new markets safely
- Understand service demands and manage to shared standards of performance with customers and supply chain service providers
- Work with stakeholders to develop Supply Chain improvements and new solutions that deliver value to all parties